### Classifications / Sub-Classifications / Specialisations

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<tr>
<td>Transport/Logistics</td>
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</tbody>
</table>
## Accounting
- Accountant
  - Assistant/Graduate
  - Audit/Bus. Services
  - Chartered/CPA (General)
  - Cost
  - Financial
  - Insolvency
  - Management
  - Tax
  - Other
- Accounts Clerk/Admin
- Accounts Payable
- Accounts Receivable
- Analyst
- Bookkeeping
- Company Secretary
- Financial Controller
- Management
- Payroll
- Procurement & Inventory
- Other

## Banking and Financial Services
- Actuaries
- Analyst
- Banking/Branch Staff
- Client Services
- Compliance
- Corp. Finance/Inv. Banking
- Credit Management
- Financial Planning
- Funds Management
- Internal Audit
- Management
- Mortgage
- Risk Management
- Settlements Officers
- Stockbroking
- Treasury
- Other

## Administration
- Administration
- Contracts Administration
- Data Entry/WPO
- Management
- Office Assistant/Junior
- Office Manager
- PA/Executive Assistant
- Reception
- Secretarial
- Other

## Call Centre/ Customer Service
- Call Centre Operator
- Customer Service
- Management
- Supervisor/Team Leader
- Telemarketing
- Telesales
- Other

## Community & Sport
- Associations/Non-Profits
- Community Services
- Fitness
- Fundraising
- Sport & Recreation
- Other

## Consulting & Corporate Strategy
- Analyst
- Business Development
- Consulting
- Policy & Planning
- Strategy
- Other

## Education & Training
- Early Childhood
  - Child Care
  - Kindergarten
  - Other
- Library Services
- Schools
  - Management & Administration
  - Primary Teacher
  - Principal/Deputy
  - Secondary Teacher
  - Teacher’s Aide
  - Other
- University
  - Admin/Student Services
  - Lecturer/Senior Lecturer
  - Management
  - Professor/Dean/Chair
  - Research
  - Tutor
  - Other
- Vocational Education & Training
  - Teacher/Instructor
  - Work. Trainer/Assessor
  - Other
- Other

## Engineering
- CAD/Drafting
- Engineer
  - Aeronautical/Aerospace
  - Automotive
  - Building Services
  - Chemical
  - Civil/Structural
  - Electrical
  - Environmental
  - Field Engineer
  - Industrial
  - Mechanical
  - Process
  - Project
  - Systems
  - Water & Waste
  - Other
- Maintenance
- Management
- Project Manager
- Safety Coordinator/Officer
- Supervisor
- Other

## Advert/Media/Entert.
- Actors/Dancers/Singers/Musicians
- Agency- Account Mgmt.
- Agency: Creative Services
- Copywriters
- Design/Graphics
- Event Management
- Film/Radio/TV
- Journalism/Writers
- Media Booking & Traffic
- Photography
- Promotions
- Public Relations
- Publishing
- Other

## Construction
- Architecture
- CAD/Drafting
- Contracts Administration
- Demolishing/Excavating
- Estimating
- Foreperson/Supervisor
- Inspectors
- Interior Design
- Landscape Architecture
- OH & S
- Planning
- Project Management
- Site Management
- Surveying
- Other
**Government/Defence**
- Air Force
- Army
- Emergency Services
- Government: Federal
- Government: Local
- Government: State
- Navy
- Police/Prison Workers
- Policy Analyst/Advisor
- Other

**Healthcare/Medical**
- Administration/Admissions
- Aged/Disabled Care
- Allied Health
  - Dietician
  - Natural Therapy
  - Optical
  - OT/Rehab
  - Physiotherapy
  - Social Work
  - Speech Therapy
  - Other
- Ambulance/Paramedic
- Chiropractor
- Clinical/Medical Research
- Dental
- Environmental Services
- Management
- Medical Practitioner
- Medical Specialist
- Nursing/Midwives
  - Aged Care
  - Assistant-In-Nursing
  - Community
  - Critical Care/ICU
  - Educator
  - Emergency
  - Manager/Administrator
  - Maternal & Child Health
  - Medical
  - Mental Health
  - Midwifery
  - Other: EN/Div 2
  - Other: RN/Div 1
  - Paediatric
  - Recovery/Theatre
  - Surgery
- Pathology
- Pharmaceuticals
- Pharmacy
- Psychology/Counselling
- Radiology/Sonography
- Safety Inspector
- Sales Execs/Reps
- Veterinarian/Animal Welfare
- Other

**Hospitality/Tourism**
- Airlines
- Bar/Beverage Staff
- Chef
- Concierge
- Cook
- Front Office
- Gaming
- Housekeeping
- Kitchen/Sandwich Hand
- Management
- Tour Guides
- Travel Agents/Consultants
- Waiting Staff
- Other

**HR and Recruitment**
- Change Management
- General HR
- Industrial Relations
- Management
- OH & S
- Recruitment Consultant
- Training & Development
- Other

**Insurance & Superannuation**
- Assessor
- Broking
- Claims
- Management
- Risk Consulting
- Superannuation
- Underwriting
- Workers Compensation
- Other

**I.T.**
- Analyst/Programmer
  - .NET
  - ABAP
  - ActiveX
  - Agile
  - Apache
  - Application Development
  - ASP
  - BEA WebLogic
  - C
  - C#
  - C++
  - Client Server
  - ColdFusion
  - COM
  - Crystal Reports
  - Data Warehousing
  - Delphi
  - Deployment
  - Extreme Programming (XP)
  - HTML
  - IBM/DB2
  - Informatica
  - Informix Dynamic Server
  - Ingres
  - J2EE
  - Java
  - Java Server Pages
  - Javascript
  - Linux
  - Lotus Notes
  - Middleware
  - MS Access
  - MySQL
  - NUnit/JUnit
  - Object Oriented
  - Oracle
  - Perl
  - PHP
  - PowerBuilder
  - Progress
  - RDBMS
  - SAP
  - SAS
  - Scripting
  - SQL
  - Support
  - Sybase
  - Systems Development
  - Training
  - Transact SQL
  - Trouble Shooting
  - UML
  - VB.NET
  - VBScript
  - Visual Basic
  - Web Services/Soap
  - XML
  - Other
- Architect
- Business Analyst
- Computer Operators
- Consultant/Funct. Consultant
- Database Dev. & Admin
- Engineer: Hardware
- Engineer: Network
- Engineer: Software
- Help Desk/Support
- Internet/Multimedia Design
- Internet/Multimedia Dev.
- Management
- Networks & Systems
  - Active Directory
  - AIX
  - Application Servers
  - AS/400
  - BEA WebLogic
  - Broadband
  - Cisco
  - Cisco Certified
  - Citrix Metaframe
  - Communications
  - Content Management
  - CRM
  - Digital Communications
  - Dir. Enabled Network
I.T. continued
- Distributed Network
- DNS
- Domino Server
- ERP
- FTP
- GPRS
- Hewlett Packard
- IBM
- IIS
- Instant Messaging
- Internet
- LAN/WAN
- Linux
- MCP
- MCSE
- Messaging
- Mobiles
- MS Exchange Server
- MS Windows 2000
- MS Windows 2003
- MS Windows CE
- MS Windows NT
- MS Windows XP
- MVS
- NAS/SAN
- Netware
- Network
- Open Source
- Optical
- OS390
- PABX
- PeopleCode
- PeopleSoft
- Remote Access Network
- RFID
- Routers
- Server
- SharePoint Portal Server
- SQL Server
- Sun
- Switches
- TCP/IP
- Tuxedo
- Unix
- Unix Scripts
- Voice
- VPN
- WAP
- Web Services/SOAP
- WebSphere
- Wireless
- WLAN
- Other
Product Management
Project Management
- Agile
- Applications
- Change Management
- CMM
- CRM
- Data
- Development
- EAI
- ERP
- Infrastructure
- ITIL
- MS Project
- Networking
- Oracle
- PMBOK
- PMI/PMP
- Prince
- Project Office
- QA
- Reporting
- Risk
- SAP
- SDLC
- Security
- Six Sigma
- Stakeholder Management
- Vendor
- Voice
- Other
QA/Testers
- Acceptance
- Application
- Automated
- Clear Case
- ClearQuest
- Execution
- Functional
- Integration
- Interfacing
- ISO 9000
- Mercury Tools
- Prototyping
- Rational Tools
- Regression
- Replication
- Scripts
- Security
- Simulator
- Stress & Volume
- Strategy
- System
- Test Cases
- Test Director
- Test Plans
- UAT
- Unit
- Other
Sales: Pre & Post
- Account Management
- Business Development
- Business Intelligence
- Cold Calling
- Communications
- CRM
- Enterprise Software
- ERP
- Frame Relay
- Hardware
- Installation
- LAN
- Mobiles
- Multimedia
- Network
- Outsourcing
- PABX
- PC
- Point of Sale Systems
- Post Sales
- Pre-Sales
- Prospecting
- RFP
- Security
- Software Lic. Agreements
- Solution Selling
- Storage
- Tenders
- Vertical Markets
- Voice Data
- VPN
- Wireless
- Other
Security
- Anti-Spam
- Anti-Virus Software
- Business Cont. Planning
- CISSP
- Digital Certificates
- Disaster Recovery Plan.
- Encryption
- Firewalls
- Intrusion Detection Sys.
- Network Security
- PKI
- RACF
- RFID
- Security Clearance
- Smart Card
- Strategy
- System Recovery
- Vulnerability
- Other
Team Leaders
Technical Writers
Telecommunications
Trainers
Other
Legal
Administration
Law Clerks/Paralegals
Legal Secretaries
Solicitor: Partners/Snr Assoc.
Solicitor: In House
Solicitor: Private Practice
Solicitor: Public Practice
Trademark/Patent Attorney
Other
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<td>Aviation/Airline</td>
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<td>Assistant/Co-ordinator</td>
<td>Courier/Driver</td>
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<td>Industrial Design</td>
<td>Brand/Product Management</td>
<td>Fleet Management</td>
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<td>Machine Operators</td>
<td>Business Development</td>
<td>Freight Forwarding</td>
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<td>Packer/Filler</td>
<td>Direct Marketing</td>
<td>Importer/Exporter</td>
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<td>Plant Management</td>
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<td>Storeperson/Warehousing</td>
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<td>Research</td>
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